# The Impact of Utilizing Design Thinking on Teaching Entrepreneurship

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#### "CENTURY OF THE ENTREPRENEUR"

- Over 3,000
   entrepreneurship
   programs
- Centers for Innovation & Creativity
- Innovation Challenges
- Considered essential for economic growth

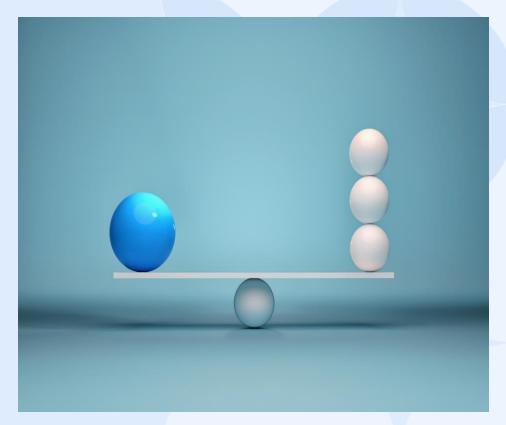


Can you teach entrepreneurship?



#### CHALLENGES OF TEACHING ENTREPRENEURSHIP

- No general consensus on how to teach entrepreneurship
- Balancing theory & practice
- Timeline/managing student projects
- Contradicts rational business school paradigms



## Design Thinking

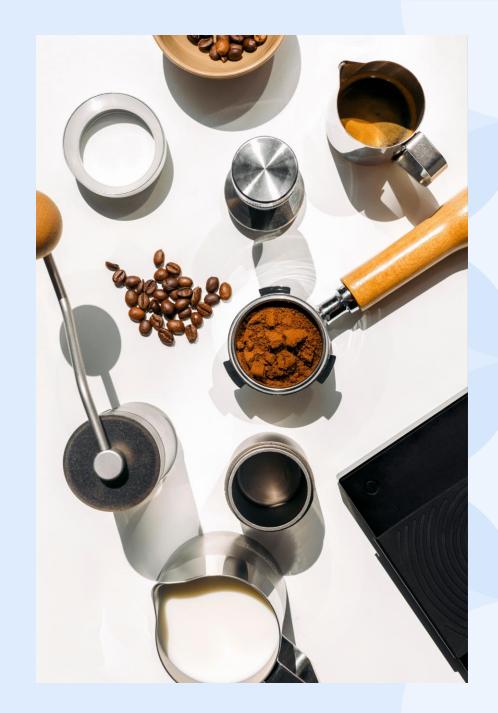
A systematic process for structuring a problem, gathering information, and generating alternatives or solutions to complex, ill-structured problems.

Quaiser, R.M., & Pandey, S.K., (2023). Design Thinking enabling innovation: A literature review. The European Journal of Social Science Research, 36(4), 579-601



#### **DESIGN THINKING STEPS**

- Empathize
- Define
- Ideate
- Prototype
- Test



#### STEP ONE: EMPATHIZE

- Put themselves in the users' shoes.
- What are the problems and concerns?



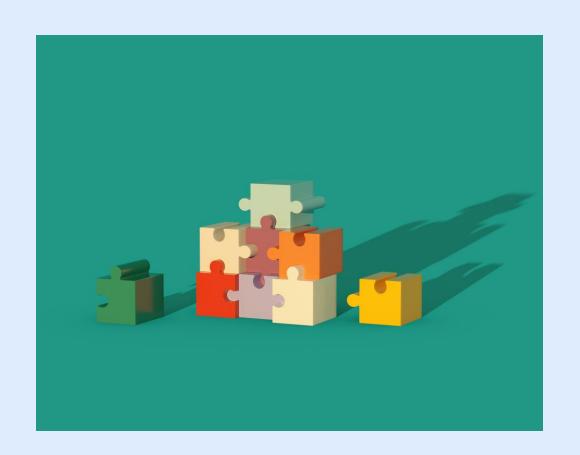
#### STEP ONE: CONDUCT RESEARCH TO EMPATHIZE

- Surveys
- Focus Groups
- In-depth interviews
- Observations



#### STEP TWO: DEFINE

- What exactly is the problem?
- What does the issue entail?



#### STEP THREE: IDEATE

#### How Might We?

- How might we...
  encourage healthier
  eating on campus?
- How might we... reduce bullying?
- How might we...
  decrease screen time
  for teenagers?



#### STEP FOUR: PROTOTYPE

- Outline or list solutions, draw a diagram, sketch the product
- Describe the program, create a poster presentation



#### STEP FIVE: TEST

- Final Presentation to interested parties
- Showcase Event of group presentations
- Feedback
- Awards
- Recommendations





#### INCORPORATING DESIGN THINKING

- Students divided into groups
- Chose a problem/situation (How Might We...) on campus to investigate
- Employed the Design Thinking Steps
- Presented Final Solutions to Interested Parties

#### FLEXIBILITY OF APPLICATION

Design Thinking methodology is equally effective on

concrete issues (eating healthier on campus) as well as

social justice issues (reducing bullying)



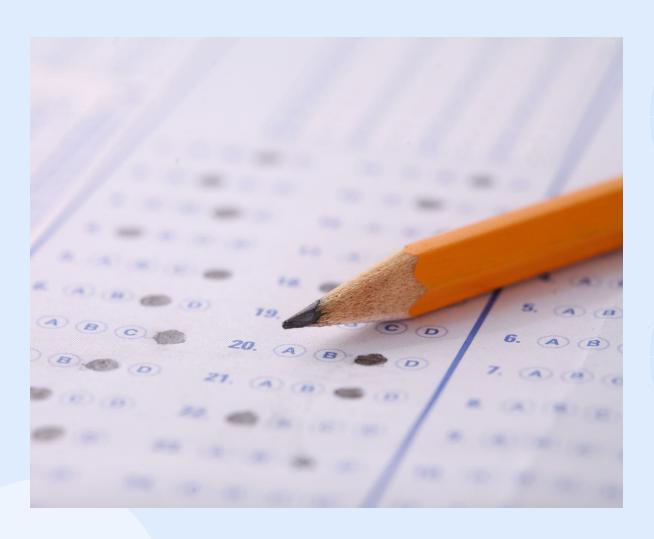
#### SURVEY OF ENTREPRENEURSHIP STUDENTS

- Increase in students' preference to working in groups
- More comfortable tackling a problem with no established starting point
- Increase in how creative they considered themselves
- Enjoying solving complex problems
- More likely to take risks in the context of solving a problem



#### SURVEY OF ENTREPRENEURSHIP STUDENTS

- Gained new appreciation about creative process
- Can be achieved through a deliberate process
- Proven method of producing creative ideas
- Link between creativity and entrepreneurship
- Increase in problemsolving confidence



#### **ENTREPRENEURSHIP INSTRUCTORS**

- Design Thinking provides a road map to teach entrepreneurship
- Inherently elusive discipline made less daunting
- Students who claim they are not creative feel supported



### Limitations of Study

Small class size

Shorter class periods

Degree of effort by students

Chance of inaccuracies



#### APPLICATIONS TO THE WORKPLACE

- Learned how to apply Design Thinking to solve ambiguous problems
- Experience working in teams with unfamiliar people/skillsets
- Useful skill in any workplace
- More confidence with unknown outcomes



## Questions?

## Thank you!